

WSW Executive Committee Meeting Zoom Conference Call February 26, 2025 3:30 – 5:00 pm AGENDA

3:30	Welcome	A.D. Simmons
3:35	Consent Agenda*Minutes, Contract & Policy Memos	A.D. Simmons
3:40	 Finance Treasurers Memo Quarterly Report Memo WSW Potential Funding for PY24 WSW PY25 Budget Projection Form 990 	Monte Constable Barri Blair
3:50	 CEO Update March Board of Directors Meeting Agenda Draft Federal + State Landscape – Funding + Policy Board of Director Recruitment Call – Private Sector Cowlitz Concounty 	Miriam Halliday unty + Wahkiakum
4:55	Open Discussion / Other Items	A.D. Simmons
5:00	Adjourn	A.D. Simmons
* - Action Re	equired	

NOTES

March 26, 2025 – Executive Committee Meeting – Zoom April 23, 2025 – Executive Committee Meeting – Zoom May 7, 2025 – WSW Board of Directors Retreat – Kalama McMenamins



WSW Executive-Finance Committee Meeting Minutes January 22, 2025 3:30 p.m. Zoom Conference Call

Executive Committee Members Present: A.D. Simmons, Corey Giles, Monte Constable, Mark Tishenko, Renny Christopher, Adrienne Watson, and Paige Spratt.

Executive Committee Members Not Present: Ted Sprague.

Finance Committee Members Present: A.D. Simmons, Monte Constable, Mandy Kipfer, John Vanderkin, and Jim Lucey.

Guests Present: Gilbert Plascencia, Kendall Lipp and Renee Arnits from Alegria Advisors and Joe Vansyckle.

Staff Members Present: CEO Miriam Halliday, Amy Gimlin, Barri Horner, and Traci Williams.

WELCOME:

Chair A.D. Simmons opened the meeting at 3:30 p.m. and welcomed everyone in attendance.

APPROVALS:

Having reached quorum, Chair Simmons entertained a motion to approve the Consent Agenda, consisting of the Executive-Finance Committee minutes held on November 20, 2024, Contract Memo, and Policy Memo consisting of; WSW Training Handbook Rev 13.

Corey Giles moved to approve the Consent Agenda as presented, second by Monte Constable, Motion carried.

FINANCE:

Gilbert Plascencia of Alegria Advisors joined the meeting to present the findings from the recent fiscal audit of WSW held last December.

Gilbert Plascencia reported that Alegria Advisors performed the Uniform Guidance Single Audit, which focuses on compliance related to the use of federal funds. A clean audit resulted, with no negative findings with the design and/or performance of WSW's fiscal procedures.

Gilbert Plascencia reported that WSW's financial statement audit, as a whole is an unmodified, clean opinion; the internal controls for financial statements and the internal controls and compliance for the federal awards were all clean and unmodified, qualifying the organization as a low-risk auditee. Questions were addressed and answered by Gilbert Plascencia and CFO Barri Blair. With review of the audit report, one error on page 9 Statement of Cash Flow – 2023 Cash paid to employees was found and will be corrected.

Jim Lucey moved to approve the audit draft with the correction noted to update the personnel cost total in the cash flow statement for 2023 as presented, second by John Vanderkin. Motion carried.

CFO Blair shared the new budget forecasting tool and what information would be shared on each tab. Questions were answered by CFO Blair.

Chair Simmons entertained a motion to adjourn the Finance Committee from the meeting at 4:22 p.m.

Jim Lucey moved to adjourn the Finance Committee from the meeting at 4:22 p.m.

WORKSOURCE VANCOUVER REIMAGINE:

CEO Halliday and Joe Vansyckle updated the Executive Committee on the WorkSource Vancouver Reimagine. A presentation was given around the three phases of the project and the timeline for Phase 2 that is currently happening. Questions were addressed and answered by CEO Halliday and Joe Vansyckle.

CEO UPDATE:

CEO Miriam Halliday shared with the Executive Committee the upcoming advocacy day in Olympia on February 5th in which Adrienne Watson, Paige Spratt, Nick Massie, and Tracy Doriot will be attending. Also shared was the EcSA CRP event that was held last Thursday with The Community Foundation. The Adult & Dislocated Worker RFP will be going live February 3rd, Max Booth and Matt Seimears will be on the scoring committee. CEO Halliday will update the Executive Board with any updates that the Executive orders have on WSW.

RECOGNITION:

Chair Simmons and CEO Halliday thanked Paige Spratt for all her years on the Executive Committee in the capacity of Vice Chair, Chair, and most recently Past Chair.

NEW BUSINESS / OTHER ITEMS:

None.

ADJOURNMENT:

With nothing further for the good of the order, Chair Simmons entertained a motion to adjourn the meeting at 4:59 p.m.

Adrienne Watson moved to adjourn the meeting at 4:59 p.m.



CONTRACT MEMO

DATE: FEBRUARY 20, 2025

TO: MIRIAM HALLIDAY, WSW CHIEF EXECUTIVE OFFICER

WSW EXECUTIVE BOARD MEMBERS

FROM: LINDA CZECH, WSW CONTRACTS MANAGER

RE: CONTRACT UPDATE (JAN-FEB 2025)

WSW *modified* the following contracts:

• Partners in Careers Title 1 Youth to modify the Performance, no change in budget of \$173,526.00 or end date June 30, 2025.

- Career Path Services Title 1 Youth to modify the Performance, no change in budget of \$588,990.00 or end date June 30, 2025.
- Career Team Title 1 Youth to modify the Performance, no change in budget of \$171,093.00 or end date
 June 30, 2025.

WSW notification of grant award/execution:

- WSW received a grant modification to increase Economic Security for All Community Reinvestment budget by \$69,370.00 for total budget of \$3,669,615.00, no change in end date of June 30, 2025.
- WSW received a grant modification for Title 1 Adult & Dislocated Worker, no change in budget of \$3,412,865.00 or end date of June 30, 2026.
- WSW received a grant modification to increase Opioid National Dislocated Worker budget by \$513,000.00 for total budget of \$1,200,000.00, no change in end date of September 30, 2025.
- WSW received a grant modification to State Economic Security for All Performance, no change to total budget of \$796,467.00, no change in end date of June 30, 2025.

Board Approval Needed:

None



POLICY MEMO

DATE: FEBRUARY 20, 2025

TO: MIRIAM HALLIDAY, WSW CHIEF EXECUTIVE OFFICER

WSW EXECUTIVE COMMITTEE MEMBERS

FROM: TRACI WILLIAMS, WSW OPERATIONS MANAGER/SENIOR EXECUTIVE ADMINISTRATOR

RE: POLICY UPDATES

Community Reinvestment Fund Matched Investment Savings Accounts (MISA) Policy #7010-1

This is a revision to the state policy that WSW adopted. This revision updates the allowable purchases of assets or investments as part of a Savings Plan Agreement and conditions (lump sum) for these payments. The revised Community Reinvestment Plan Matched Investment Savings Account (MISA) Policy is posted for your reference.

Based on the approval process, this policy approval falls under **Tier 1 Executive Committee notification** and Full Board notification.

Tier 1 – Minimum

<u>Definition</u>: Minimum revisions consist of grammar, spelling, branding changes, State or Federal mandated adjustments, or a new State or Federal mandated policy with no local revisions. These revisions <u>would not</u> require Executive or Full Board approval but would be included in a notification memo.



WSW BOARD OF DIRECTORS MEETING Tuesday, March 11, 2025

4:00 pm to 6:00 pm Zoom Conference Call

4:00 pm	Welcome, introduction of members, guests, and staff	
4:05 pm	 Consent Agenda * Meeting Minutes - December 10, 2024 Contract Memo Policy Memo Quarterly Report Memo 	A.D. Simmons
4:10 pm	Finance • Treasurer's Memo	Monte Constable Barri Blair
4:40 pm	Building an Economic Edge in SW WA Miriar The Talent of Today	n Halliday + Guests TBD
5:55 pm	Public Comment	A.D. Simmons
6:00 pm	Adjourn	A.D. Simmons

^{* -} Action Required



TREASURER'S MEMO

DATE: FEBRUARY 26, 2025

TO: WSW EXECUTIVE COMMITTEE

FROM MONTE CONSTABLE, WSW BOARD TREASURER

BARRI BLAIR, CHIEF FINANCIAL OFFICER

RE: FINANCE COMMITTEE REPORT OUT

A meeting of the Finance Committee was held on February 19, 2025. WSW second quarter spending and obligations financial reports were included in the meeting packet for review and discussion. A program year 2025 (PY25) budget forecast update, potential new funding update, and the 2023 IRS Form 990 were also included in the packet and reviewed.

QUARTERLY REPORTS - QUARTER ENDING 12/31/24

A summary memo and the full suite of financial reports is included in the Executive Committee Packet for review. Spending and obligations for all funds and cost categories are on track with expectations. Some formatting and presentation changes were suggested by the committee and will be reflected in the reports for the next quarter.

POTENTIAL FUNDING

A list of potential new funding sources was reviewed. The document reflects potential and awarded new funding for the current fiscal year and beyond. Some formatting and presentation changes were suggested by the committee and will be reflected in the reports for next quarter.

PROGRAM YEAR 2025 BUDGET FORECAST

The program year 2025 (PY25) budget forecast tool was reviewed by the committee. The tool has been updated with preliminary WIOA Formula Fund allocations for next year. The preliminary allocations reflect a combined total increase of \$500K+ in Adult, Dislocated Worker and Youth funding. A new grant from J.P. Morgan Chase was also added as a source of funding for PY25. Estimated cost savings related to the NEXT Success youth center relocation reduced PY25 expenses by \$100K. The Finance and Executive Committees will continue to receive monthly budget forecast updates.



TREASURER'S MEMO

2023 IRS FORM 990

A draft of the WSW IRS Form 990 was prepared by Alegria CPA's and reviewed by the WSW CFO, noting some corrections. Members of the Finance Committee have also reviewed the 990. A draft copy is included in the Executive Committee packet for review. The form will be finalized and filed by Alegria prior to the IRS due date of May 15th, 2025.



MEMO

DATE: FEBRUARY 19, 2025

TO: WSW FINANCE COMMITTEE

FROM: BARRI BLAIR, CHIEF FINANCIAL OFFICER

RE: WSW QUARTERLY FINANCIAL REPORTS

This memo, inclusive of attached reports, presents high level summary information taken from the detailed financial reports for the quarter ending December 31, 2024 (Q2 PY24). Detailed financial reports have been provided to the committee in a separate PDF document. Page numbers to the corresponding reports in the the separate detailed financial report document are included below.

WSW Q2 PY24 Financial Reports Packet

WSW Coordination and Admin (Page 1): Total spending for WSW operations is at 49.3% of budget as of December 31, 2024.

	Current Year Actual	Total Budget	Total Budget Variance	Spending Rate Percentage	
Total Expenses	1,342,991.00	2,724,055.00	1,381,065.00	49.30%	
			Target	50%	

WSW WIOA Fund Obligations (Page 2): Current year WIOA Formula Fund Grants are displayed for the three funding streams. Prior year grants have been 100% obligated as required and are not included in the table below. Obligation totals include all contracts in place as of December 31, 2024 plus all operational spending as of December 31, 2024. Only contracted funds can be obligated before they are spent. Operational costs are obligated over time as funds are expended.

			OBLIGATED AS		PERCENT
FUND AND BEGIN DATE		LLOCATION		OF 12/31/24	OBLIGATED*
Total WIOA Adult allocation 7.1.24 *NEW*	\$	1,120,771	\$	822,363	73.37%
Total WIOA DW allocation 7.1.24 *NEW*	\$	822,416	\$	603,500	73.38%
Total WIOA YOUTH allocation 4.1.24*NEW*	\$	1,128,391	\$	806,010	71.43%

WSW WIOA Subcontract Details (Page 3): This report is a detailed list of current year WIOA Formula contracts by category with comparison to the total approved PY24 contracting budget.

	Adult	DW	Youth	Total
Systems Liasons	82,450	61,490	6,260	150,200
Systems Technology	-	-	-	-
Direct Workforce Development Systems Support	717	628	112	1,458
Business Services-Quality jobs	56,296	41,554	5,150	103,000
Outreach	71,053	52,447	6,500	130,000
Participant Training and Career Services	699,189	547,582	955,665	2,202,436
Actual-New Contracting:	909,706	703,701	973,687	2,587,094
Budget- New Contracting:	931,274	729,427	1,026,147	<u>2,686,848</u>
Variance:	21,568	25,726	52,460	99,754

Total Budget Versus Expenditures Comparison (Page 4-5): This report compares the annual total budget by program to the total year-to-date spending by grant. Spending is reported in detail by functional expense category.

Approved PY24 Budget Total	11,387,235		
Modifications	69,370		
Net Total Budget PY24		11,456,605	100%
Total Expenditures Q2 PY24		<u>4,614,681</u>	40%
Variance		6,841,924	60%

Subcontract Spending (Page n/a): Direct service provider contracts for all funding sources are represented in the report. Additional, more detailed information can be provided for any contract if requested. The Job and Business Growth Committee, due to be formed soon, will have oversight responsibilities around program and contract performance. **See the summary report attached.**

Grant Budget vs Actual Spending (Page 6-19): These reports communicate the details of competitive and other awarded public and private funds with fixed grant terms. Most have line item budgets. Data displayed in the reports includes the length of the funding term, budget versus actual spending by budget line item, and contracted obligations. WIOA Formula funding is not included in this group of reports. All funds are on track with expectations. **See the summary report attached.**

WSW ACTIVE CONTRACT TO DATE SPENDING 12/31/2024

	В	С	D	Н	I	J	K	L	М
Contract Code	Contract Expiration	Contractor Name	Contract/Initiative Title	12.31.24 Total Spending	Total Budget	Budget Remaining %	Term Remaining %	Status and/or Action Taken*	Variance: Term Remaining v Budget Remaining
23-24Q	12/31/2024	Columbia Divar Foonamia Davelonment Council	22 24 CDEDC Business Services	27,500.00	27,500.00	0%	0%		
23-24Q 23-26P	12/31/2024	Columbia River Economic Development Council Equus	23-26 Equus ARPA	25,000.00	25,000.00	0%	0%		0%
23-20F 23-33S	12/31/2024	Point North	23-33 PointNorth Strategic Plan	56,000.00	56,000.00	0%	0%		0%
23-333 24-19R	5/31/2025	Fourth Plain Forward	24-19 FPF EcSA CR	44,298.65	149,936.00	70%	82%		0%
23-35R	6/12/2025	Business Impact Northwest	23-35 BINW EcSA CR	25,000.00	50,000.00	50%	46%		11%
23-35R 23-36R	6/12/2025	Latino Built	23-36 LatinoBuilt EcSA CR	22,500.00	45,000.00	50%	46%		-4%
23-36R 23-25P	6/30/2025	Equus	23-25 Equus EcSA CR	988,384.35	1,767,596.12	44%	33%		-4%
23-25P	0/30/2023	Equus	23-25 Equus ECSA CR	900,304.33	1,767,596.12	44%	33%		-11%
23-30P	6/30/2025	Career Path Services	23-30 CPS Bus Serv Manager	71,044.41	150,000.00	53%	38%	Review of average monthly spending-results=no concerns.	-15%
24-01L	6/30/2025	Lower Columbia College	24-01 LCC WIOAGEN System Liaison	12,500.00	25,000.00	50%	50%		0 %
24-02L	6/30/2025	Washington State University	24-02 WSUV WIOAGEN System Liaison	15,000.00	30,000.00	50%	50%		0 %
24-03L	6/30/2025	Clark College	24-03 Clark College WIOAGEN System	12,500.00	25,000.00	50%	50%		0%
24-04L	6/30/2025	Wahkiakum Health and Human Services	24-04 WHHS WIOAGEN System Liaison	20,434.16	45,200.00	55%	50%		-5%
24-05P	6/30/2025	Career Path Services	24-05 Youth CPS	273,342.87	588,990.00	54%	50%		-4%
24-06P	6/30/2025	Partners in Careers	24-06 Partners In Careers Youth	107,124.96	173,526.00	38%	50%		12%
24-07P	6/30/2025	Career Team	24-07 WIOAYTH Career Team	69,442.34	171,093.00	59%	50%		-9%
24-09P	6/30/2025	Greater Vancouver Chamber Foundation	24-09 GVCF Youth	35,000.00	70,000.00	50%	50%		0%
24-14P	6/30/2025	Partners in Careers	24-14 PIC EcSA State	3,060.08	20,000.00	85%	50%		-35%
24-15P	6/30/2025	Career Team	24-15 State EcSA CT	9,293.93	20,000.00	54%	50%		-4%
24-16Q	6/30/2025	Cowlitz Economic Development Council	24-16 CEDC WIOAGEN	12,500.00	25,000.00	50%	50%		0%
24-17P	6/30/2025	Equus	24-17 State EcSA Equus	234,829.55	506,480.00	54%	50%		-4%
24-23P	6/30/2025	Hispanic Metro Chamber	24-23 EcSA CR Hispanic Metro	31,318.47	276,000.00	89%	67%		-22%
24-24P	6/30/2025	Lower Columbia CAP	24-24 EcSA CR LCCAP	5,490.51	143,110.00	96%	67%		-29%
24-25P	6/30/2025	Career Path Services	24-25 BFET Youth CPS	139.37	2,991.00	95%	67%		-29%
23-20P	9/30/2025	Equus	23-20 Equus Opioid NDWG	512,540.70	608,955.00	16%	38%	Second funding increment received from DOL/ESD will result in increase to contract amount=no concerns.	22%
23-32P	9/30/2025	Employment Security Dept	23-32 ESD WJI	173,943.79	575,000.00	70%	50%		-20%
24-10P	9/30/2025	Career Path Services	24-10 Federal EcSA CPS	10,138.11	37,877.00	73%	60%		-13%
24-11P	9/30/2025	Partners in Careers	24-11 Federal EcSA PIC	1,472.93	41,089.00	96%	60%		-36%
24-12P	9/30/2025	Career Team	24-12 Federal EcSA Career Team	3,263.32	32,280.00	90%	60%		-30%
24-18R	9/30/2025	Career Path Services	24-18 System Outreach CPS	28,246.71	130,000.00	78%	75%		-3%
24-20P	9/30/2025	Career Team	24-20 AD/DW Career Team	218,248.63	900,001.00	76%	75%		-1%
24-21P	9/30/2025	Career Path Services	24-21 Operator CPS	83,584.47	340,000.00	75%	75%		0%
24-22L	9/30/2025	Love Overwhelming	24-22 Love Over AD/DW	6,249.99	25,000.00	75%	75%		0%
23-27R	12/31/2025	Columbia River Economic Development Council	23-27 CREDC DOL FLP	15,000.00	30,000.00	50%	50%		0%
				3,154,392.30	7,113,624.12				Pa

	Α	В	С	E	F	G H	I J	К	L N	N C	Р
1				December 31, 2024 Grant Spending Report Summary: Program Ye	ear 2024 (PY24) Q2			•			
2		COST REIMBURSEMENT GRANTS									
3	Page in PDF	Program	Funding type	NOTES	Funding Term Expiration	Percent (%) of Term	Spending Percent (%)	Grant	Budget	Grant to Date Costs	Budget Balance
4	6	QUEST Disaster Recovery	Federal	Completed	12/31/2024	100%	100%	\$	1,186,028.00	\$ 1,186,028.00	\$ 0.00
5	7	ARPA Re-entry	Clark County	Completed	12/31/2024	100%	100%	\$	100,000.00	\$ 100,000.00	\$ -
6		EcSA State (Dept. of Commerce) Community Reinvestment Funds- Bus. Svs. & Training	State General	New program, state policies slow to develop.End date extended one month. Performance and spending ahead of grant targets!	6/30/2025	68%	59%	\$	1,140,593.00	\$ 668,271.98	\$ 472,321.02
7		ECSA State (Department of Commerce) Community Reinvestment Funds-Incentives	State General	Additional \$1.8 mil funded April 2024. New program, state policies slow to develop. End date extended one month and multiple new contracts in place. Performance and spending ahead of grant targets!	6/30/2025	68%	34%	\$	2,529,022.00	\$ 847,859.12	\$ 1,681,162.88
8	10	EcSA State PY24 - Below 200% FPL	State General	Ongoing program renewed 7/1/24	6/30/2025	50%	46%	\$	486,050.00	\$ 224,785.83	\$ 261,264.17
9	11	EcSA State PY24 - Above 200% FPL	State General	Ongoing program renewed 7/1/24	6/30/2025	50%	49%	\$	202,083.00	\$ 98,871.30	\$ 103,211.70
10	12	EcSA State PY24 - Business Navigator	State General	Ongoing program renewed 7/1/24 New funding for continuing program. Second funding installment received for total allotment of	6/30/2025	50%	33%	\$	108,334.00	\$ 36,027.91	\$ 72,306.09
11	13	Opioid Disaster Recovery Dislocated Worker Grant	Federal	total \$1.2 mil.	9/30/2025	63%	53%	\$	1,200,000.00	\$ 634,877.73	\$ 565,122.27
12	14	JP Morgan Chase-Future Leaders Program (PY23)	Private	New year funding for ongoing Future Leaders program Summer 2025	9/30/2025	53%	4%	\$	100,000.00	\$ 4,364.56	\$ 95,635.44
13	15	Washington Jobs Initiative - Healthcare	Federal	New program. Service delivery subcontract executed 4/30/24. Late execution (9/12/24) of grant scheduled to begin 7/1/24 due to delays at ESD. Subrecipient	9/30/2025	57%	33%	\$	800,000.00	\$ 261,239.20	\$ 538,760.80
14	16	EcSA Federal	Federal	contracts finalized 10/2024. WSW obtained DOL approval and has switched service delivery contractors in Cowlitz and	9/30/2025	40%	23%	\$	187,211.00	\$ 42,877.72	\$ 144,333.28
15	17	SUMMERWORKS	Federal	Wahkiakum County . Overall eligibility expansion will increase participation.	12/31/2025	67%	51%	\$	1,500,000.00	\$ 762,653.61	\$ 737,346.39
16	18	Department of Labor-Future Leaders Program	Federal	New Program January 1, 2024	12/31/2025	50%	38%	\$	350,000.00	\$ 133,673.46	\$ 216,326.54
17											
18				FEE FOR SERVICE /OTHER							
19	Page in PDF	Line Item Expense	Funding type		Funding Term Expiration	Percent (%)	Spending Percent (%)	Grant	Budget	Grant to Date Costs	Budget Balance
20	19	BFET - DSHS	Federal	Annual match reimbursment for Employment and Training services to Basic Food program participants.	9/30/2025	25%	15%	\$	132,047.00	\$ 19,170.73	\$ 112,876.27



Potential Funding for July 2024-June 2025 (PY24) *

• Department of Labor Employment and Training Administration (DOL-ETA)

- <u>APPLICATION IN PROCESS:</u> Pathway Home Reentry Grant. Statewide with the
 Washington Workforce Association (WWA) to connect participants who are justice
 involved to employment and training services pre and post release from SW WA County
 Jails Request to be submitted by March 10th, 2025, for \$4,000,000.00. Local funding
 allocation TBD.
- PRELIMINARY REQUEST SUBMITTED: Congressionally directed spending to support refugee and immigrant populations. Request submitted in April 2024 for \$1,000,000.00. Update: This grant is expected to be received in PY25.
- APPLICATION Withdrawn: National Dislocated Worker Grant in response to Boeing layoffs. Amount TBD

Washington Department of Health and Human Services

Received: APPLICATION SUBMITTED: Basic Food Employment and Training(BFET).
 Recurring matched funding for services delivered using non-federal funding sources for \$132,000.00-\$130,655.00

• Employment Security Department

- Received: WorkSource Integrated Technology (WIT) Replacement Project consulting services for \$59,578.00. This is in the budget as a credit towards personnel costs. \$14,000 is estimated to be received for PY24.
- Received: Additional funding for the Department of Commerce Community Reinvestment funds \$69.370.00.

• Worksystems Portland

 Received: Additional funding for the Careers National Dislocated Worker Regional Grant for \$60,000.00. (\$47,726 for PY24 and \$12,274 for PY23).

U.S. Department of Commerce

 <u>APPLICATION IN PROCESS</u>: National Telecommunications National Telecommunications & Information Administration Digital Equity Competitive Grant. Statewide application with the Washington Workforce Association (WWA) to connect participants with equipment/devices, digital assistance resources, and digital skills training. Request to be submitted by September 23, 2024 for \$12,000,000. Local funding allocation TBD.

Private Funds

 APPLICATION IN PROCESS: J.P. Morgan Chase repeat funding to support the Future Leaders internship program in years 2025 and 2026 for \$100,000